

Jingru You

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Educational Background

Bachelor of Arts (Applied Economics)

Sept 2016 - June 2020

Queen's University.

Kingston, Canada

- Cumulative GPA: 3.42/4.3; IELTS 7.
- Got \$2000 admission scholarship; 2017 Dean's Honors List.

Certificate in Business

Smith School of Business, Queen's University

- Took courses such as marketing, finance, financial accounting, management accounting, organizational behaviour and fundamental to business.

Work Experience

China Construction Bank

Shenzhen, China

Loan Department Intern

May, 2019

- Assisted the personal loan marketers in system entry and online verification ; completed the target of 150 customers system entry task in one month.
- Filled in the mortgage forms and recorded the approval process of low-income urban apartments by using Excel studied in the school; provided a clear mortgage process for clients and the leaders.
- Organized more than 50 clients' profiles daily; Summarized a more efficient of organizing files through accumulated experience; learned to accomplish tasks more efficiently in multitasking.

Huatai Securities

Shenzhen, China

Sales department Intern

June, 2019

- Assisted investment consultants by explaining stocks, bonds and investment techniques to clients; brought 10 new customers and 10 million funds to the company within one month.
- Introduced SSE STAR MARKET for customers by texting and calling and guided them open the accounts and complete the test; led the target of 50 customers to open the new version accounts within a month.
- Successfully planned and organized the market hotspot sharing session; prepared promotional materials for the event with the lowest budget.

Extra-curricular Experience

AIESEC - Explore China

Guangzhou & Shantou, China

Organizing Committee for exchange participants (OCEP)

May-Aug, 2018

- Designed and operated 10 public welfare activities, which were reported by medias including TV television, online and physical newspapers.
- Found sponsorships of ¥5000 for non-profitable public welfare activities by face-to-face communication.
- Led and administered more than 30 local and exchange participants and received praises such as "talented" and "inspiring" leader.

Chinese Professional Society

Kingston, Canada

Member in Event Department

Feb. 2018 – June, 2020

- Pre-planned activities, prepared materials and budget, and ensured the on-site activities safe and smooth.
- Designed an unprecedented career planning lecture to help students prepare for career planning and employments after graduation. The lecture attracted lots of students and received praise from the president.
- Opened a job-seeking seminar on resume and cover letter; successfully invited full-time MBA students to counselling as mentors for students who seek internship or full-time jobs.